

3.2 Our Extended Community

- . Proactive sourcing of philanthropic and business donations
- . Acquisition of assets and bequests
- . Transfer of personnel costs

4.2 Further Growth

Whilst Melbourne High is a relatively large secondary school, the demand for places significantly outstrips our accommodation capacity. The fact that the School commences in Year 9 is also sometimes of concern to prospective families. There is little further capacity at Forrest Hill, but should the School consider the possibility of an additional campus and if so, where should this be and how configured? Possible strategies for growth include:

School Master Plan

Whilst nearing full development and demographic capacity, there is currently no comprehensive master plan for the precinct. This should be undertaken to direct future development and maintenance proposals and should include active consideration of any potential acquisition extensions to the precinct. Annexe facilities such as the Millgrove camp and other options including the proposed rowing facility should also be explored.

A second campus

In conjunction with MGHS the bone fides of such a proposal should be fully explored and a preferred joint position adopted.

4.3 Educational Ventures

The core business of the School must always remain the provision of the best education possible. Nevertheless, the School possesses significant intellectual and physical resources that could be expanded. Proposals that could be considered include the introduction of a coaching or tutoring service for students, provision of professional services to other Schools or making available additional educational programs and services after hours or during vacation periods. Possible Strategies include:

Coaching- Tutoring Service

Interest from current students and past members of staff and students in such a service should be explored. The focus should be upon provision to MHS students on a cost recovery or needs basis however future expansion outside of the School should not be excluded.

Holiday – Vacation Programs

Interest in the delivery and interest in study review programs offered at cost recovery to MHS students but a commercial rate outside should be explored. This could extend into other areas where the School has established intellectual property or specialist facilities

4.4 Commercial Enterprise

The School will need to take a more commercial approach to some aspects of its operations. This may include exploring commercial partnerships with other entities and possibly commercial ventures outside of its direct educational role. This may include:

Public/Private Ventures

The South Yarra Sports Centre is an example of public and commercial utilisation of School facilities to generate additional use and revenue. Exploration of other commercial operations should be considered where appropriate.

3. Outsourcing of non-core services

Consideration of the relative merit and cost effectiveness of retaining in house delivery of non-core services should to be evaluated.